

LET'S TAKE A LOOK AT THE KEY PLAYERS who work on each clinical trial:

These diagrams encompass some of the roles found within a clinical trial. Please note that the below mentioned roles may not be at every company, or they may be a hybrid of two positions or use a different title.

UNDER THE UMBRELLA OF A Pharmaceutical Company

(aka Sponsor of the Clinical Trial)

- Director of Clinical Research Operations
- Associate Director of Clinical Research Operations
- Project Manager (PM)
- Clinical Trial Manager (CTM)
- Clinical Research Associate (CRA)
- In-House CRA (IH CRA)
- **Clinical Trial Assistant (CTA)***
- TMF Specialist
- Data Manager (DM)
- Medical Monitor (MM)
- Quality Assurance (QA)
- Safety/ Pharmacovigilance (PV)
- CMC/Drug Supply

UNDER THE UMBRELLA OF A Clinical Research Organization (CRO) Team

- Director of Clinical Research Operations
- Associate Director of Clinical Research Operations
- Project Manager (PM)
- Clinical Trial Manager Line Manager
- Clinical Research Associate Line Manager
- Clinical Trial Manager (CTM)
- Clinical Research Associate (CRA)
- In-House CRA (IH CRA)
- Lead CRA (LCRA)
- **Clinical Trial Assistant (CTA)***
- TMF Specialist
- Data Manager (DM)
- Medical Monitor (MM)
- Quality Assurance (QA)
- Safety/Pharmacovigilance (PV)

UNDER THE UMBRELLA OF A Research Site Team

- Principal Investigator (PI)
- Sub-Investigator (Sub-I)
- **Clinical Research Coordinator (CRC)***
- Project Manager (PM)**
- Clinical Trial Manager (CTM)**
- Data Entry Specialist*
- Regulatory Specialist*
- Laboratory Specialist*
- Research Assistant*
- Recruitment Specialist*
- Investigational Drug Pharmacist
- Patient Volunteers

*Two of the most common entry-level roles (bolded) are CRC and CTA. (CRA is a very sought-after role but is not entry-level. Experience as a CRC or CTA will help prepare you to be a CRA).

**Please note, the PM and CTM roles at the site level are different from the PM and CTM roles at the Pharmaceutical and CRO companies.



You may have heard about the potential to earn a 6-figure salary in certain roles. This is possible, but you do not get there overnight; you must work your way up!